

XYZ Company Profit And Loss Proforma For The Periods Ending Jan 31, 2010 Through Dec 31, 2010

Account	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	%
Sales	250,000	300,000	338,200	380,000	450,000	550,000	600,000	617,252	592,252	517,252	417,252	387,252	5,377,460	100.00
Material	125,750	150,900	169,109	191,140	226,350	278,650	301,800	310,478	297,903	280,175	209,878	184,728	2,704,862	50.30
Shop Labor	25,500	30,800	34,292	38,760	45,900	58,100	61,200	62,960	60,410	52,760	42,560	37,460	548,501	10.20
Indirect labor	15,817	15,817	15,817	15,817	15,817	15,817	15,817	15,817	15,817	15,817	15,817	15,817	189,804	3.53
Shop Supplies	5,200	6,240	6,993	7,904	9,360	11,440	12,480	12,839	12,319	10,759	8,679	7,639	111,851	2.08
Tooling	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	108,000	2.01
Rent	4,500	5,400	6,052	6,840	8,100	9,900	10,800	11,111	10,661	9,311	7,511	6,911	98,784	1.80
Utilities	8,624	6,072	6,072	3,244	3,337	1,772	2,858	3,686	3,938	2,227	4,267	8,790	64,965	1.21
Freight In	2,050	2,460	2,757	3,116	3,690	4,510	4,920	5,061	4,856	4,241	3,421	3,011	44,095	0.82
Small Tools	2,125	2,125	2,125	2,125	2,125	2,125	2,125	2,125	2,125	2,125	2,125	2,125	25,500	0.47
Big R&M	1,811	1,811	1,811	1,811	1,811	1,811	1,811	1,811	1,811	1,811	1,811	1,811	21,732	0.40
Equip Rental	810	810	810	810	810	810	810	810	810	810	810	810	9,720	0.18
Waste	694	694	694	694	694	694	694	694	694	694	694	694	8,328	0.15
Packaging	668	668	668	668	668	668	668	668	668	668	668	668	8,016	0.15
Sublet	42	42	42	42	42	42	42	42	42	42	42	42	504	0.01
Cost of sales	207,791	245,977	263,234	289,875	339,064	402,779	437,505	449,940	433,372	381,201	315,961	287,844	4,054,544	75.40
Gross profit	42,209	54,023	72,966	90,125	110,936	147,221	162,495	167,312	158,880	136,051	101,291	79,408	1,322,916	24.60
General & Admin. Selling	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	467,804	8.70
Depreciation	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	70,620	1.31
Total expenses	82,490	83,365	84,343	85,285	86,790	88,940	90,015	90,366	88,848	88,236	86,086	86,011	1,040,895	19.36
Net before tax	(40,281)	(29,542)	(11,378)	4,840	24,146	58,281	72,480	76,926	69,031	47,815	15,205	(5,603)	281,921	5.24
Income tax	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00
Net Income/Loss	(40,281)	(29,542)	(11,378)	4,840	24,146	58,281	72,480	76,926	69,031	47,815	15,205	(5,603)	281,921	5.24
EBITDA	(34,386)	(23,657)	(5,483)	10,725	30,031	64,166	78,365	82,811	74,916	53,700	21,090	282	352,541	6.56

XYZ Company Schedule of Expenses For The Periods Ending Jan 31, 2010 Through Dec 31, 2010

Account	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	%
Wages Admin	19,958	19,958	19,958	19,958	19,958	19,958	19,958	19,958	19,958	19,958	19,958	19,958	239,496	4.45
Software	3,262	3,262	3,262	3,262	3,262	3,262	3,262	3,262	3,262	3,262	3,262	3,262	39,144	0.73
Interest Expense	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	24,996	0.46
Postage/Shipping	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	21,456	0.40
Legal	1,661	1,661	1,661	1,661	1,661	1,661	1,661	1,661	1,661	1,661	1,661	1,661	19,932	0.37
Accounting	1,563	1,563	1,563	1,563	1,563	1,563	1,563	1,563	1,563	1,563	1,563	1,563	18,756	0.35
Property Taxes	1,531	1,531	1,531	1,531	1,531	1,531	1,531	1,531	1,531	1,531	1,531	1,531	18,372	0.34
Telephone	1,367	1,367	1,367	1,367	1,367	1,367	1,367	1,367	1,367	1,367	1,367	1,367	16,404	0.31
401k match	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400	0.27
Insurance	1,090	1,090	1,090	1,090	1,090	1,090	1,090	1,090	1,090	1,090	1,090	1,090	13,080	0.24
Office Expense	761	761	761	761	761	761	761	761	761	761	761	761	9,132	0.17
Computer Con/Train	740	740	740	740	740	740	740	740	740	740	740	740	8,880	0.17
Vehicle	520	520	520	520	520	520	520	520	520	520	520	520	6,240	0.12
Bank Fees	503	503	503	503	503	503	503	503	503	503	503	503	6,036	0.11
M&E, T&L	350	350	350	350	350	350	350	350	350	350	350	350	4,200	0.08
Payroll Service	256	256	256	256	256	256	256	256	256	256	256	256	3,072	0.06
Miscellaneous	176	176	176	176	176	176	176	176	176	176	176	176	2,112	0.04
Dues	158	158	158	158	158	158	158	158	158	158	158	158	1,896	0.04
General & Admin.	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	467,904	8.70
Sales Wages	25,630	25,630	25,630	25,630	25,630	25,630	25,630	25,630	25,630	25,630	25,630	25,630	307,560	5.72
Rep Commissions	5,375	6,450	7,228	8,170	9,675	11,825	12,900	13,271	12,733	11,121	8,971	7,898	115,615	2.15
Bad Debt	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160	25,920	0.46
Selling T&L	2,099	2,099	2,099	2,099	2,099	2,099	2,099	2,099	2,099	2,099	2,099	2,099	25,188	0.47
Website/Commun	1,513	1,513	1,513	1,513	1,513	1,513	1,513	1,513	1,513	1,513	1,513	1,513	18,156	0.34
Marketing	591	591	591	591	591	591	591	591	591	591	591	591	7,092	0.13
M&E	270	270	270	270	270	270	270	270	270	270	270	270	3,240	0.06
Selling	37,638	38,713	39,491	40,433	41,938	44,088	45,163	45,534	44,996	43,384	41,234	40,159	502,771	9.35
Depreciation	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	70,820	1.31
Depreciation	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	5,885	70,820	1.31

XYZ Company
Cash Flow Proforma
For The Periods Ending Jan 31, 2010 Through Dec 31, 2010

Account	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Collections	343,872	323,722	295,162	323,402	357,170	416,620	492,310	558,225	593,626	592,164	547,639	474,752	5,318,664
Purchases	37,725	108,145	151,333	172,076	197,297	234,398	274,135	299,373	304,970	289,100	252,633	212,393	2,533,577
Shop Labor	25,500	30,600	34,292	38,760	45,900	56,100	61,200	62,960	60,410	52,760	42,560	37,460	548,501
Indirect labor	11,863	15,817	15,817	15,817	15,817	15,817	15,817	15,817	15,817	15,817	15,817	15,817	185,850
Shop Supplies	3,900	5,980	6,805	7,676	8,996	10,920	12,220	12,749	12,449	11,149	9,199	7,899	109,941
Tooling	3,900	5,980	6,805	7,676	8,996	10,920	12,220	12,749	12,449	11,149	9,199	7,899	109,941
Rent	6,750	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	105,750
Freight Out	3,375	5,175	5,889	6,643	7,785	9,450	10,575	11,033	10,773	9,648	7,961	6,836	95,142
Utilities	6,468	12,034	7,847	3,951	4,814	2,663	2,587	3,479	3,875	2,655	3,757	8,409	62,538
Freight In	1,538	2,358	2,683	3,026	3,547	4,305	4,818	5,026	4,908	4,395	3,626	3,114	43,342
Small Tools	1,594	2,125	2,125	2,125	2,125	2,125	2,125	2,125	2,125	2,125	2,125	2,125	24,969
Big R&M	1,358	1,811	1,811	1,811	1,811	1,811	1,811	1,811	1,811	1,811	1,811	1,811	21,279
Equip Rental	608	810	810	810	810	810	810	810	810	810	810	810	9,518
Waste	521	694	694	694	694	694	694	694	694	694	694	694	8,155
Packaging	501	668	668	668	668	668	668	668	668	668	668	668	7,849
Sublet	32	42	42	42	42	42	42	42	42	42	42	42	494
Subtotal	105,631	201,238	246,619	270,776	308,301	359,723	408,721	438,336	440,800	411,823	359,901	314,976	3,866,845
General & Admin.	11,690	35,070	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	38,967	436,430
Selling	11,291	34,197	38,839	39,696	40,790	42,433	44,196	45,167	45,336	44,566	42,900	41,126	470,537
Total cash out	128,612	270,505	324,425	349,439	388,058	441,123	491,884	522,470	525,102	495,356	441,768	395,069	4,773,812
Beg. accts. payable paid	125,000	125,000	18,456	0	0	0	0	0	0	0	0	0	268,456
Subtotal other payouts	125,000	125,000	18,456	0	0	0	0	0	0	0	0	0	268,456
Net cash change	90,260	(71,783)	(47,719)	(26,037)	(30,888)	(24,503)	427	35,755	68,524	96,808	105,871	79,683	276,396
Beginning cash balance	408,905	499,165	427,382	379,662	353,625	322,737	298,234	298,661	334,416	402,939	499,748	605,619	408,905
Ending Cash	499,165	427,382	379,662	353,625	322,737	298,234	298,661	334,416	402,939	499,748	605,619	685,301	685,301

XYZ Company
Proforma Balance Sheets
For The Periods Ending Jan 31, 2010 Through Dec 31, 2010

Account	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Cash	499,165	427,382	379,662	353,625	322,737	298,234	298,661	334,416	402,939	499,748	605,619	685,301
Accounts receivable	309,077	285,355	326,393	382,991	475,821	609,201	716,891	775,918	774,544	699,632	569,245	461,745
Inventory	473,715	473,715	473,715	473,715	473,715	473,715	473,715	473,715	473,715	473,715	473,715	473,715
Notes receivable	7,443	7,443	7,443	7,443	7,443	7,443	7,443	7,443	7,443	7,443	7,443	7,443
Prepaid expenses	25,292	25,292	25,292	25,292	25,292	25,292	25,292	25,292	25,292	25,292	25,292	25,292
Deposits	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500
Total	1,322,192	1,226,887	1,220,006	1,250,587	1,312,508	1,421,386	1,529,502	1,624,284	1,691,434	1,713,330	1,688,813	1,660,996
Property & equipment	174,653	174,653	174,653	174,653	174,653	174,653	174,653	174,653	174,653	174,653	174,653	174,653
Accumulated depreciation	5,885	11,770	17,655	23,540	29,425	35,310	41,195	47,080	52,965	58,850	64,735	70,620
Net property	168,768	162,883	156,998	151,113	145,228	139,343	133,458	127,573	121,688	115,803	109,918	104,033
Total Assets	1,490,960	1,389,570	1,377,004	1,401,680	1,457,736	1,560,729	1,662,960	1,751,857	1,813,122	1,829,133	1,798,731	1,765,029
Accounts payable	245,616	165,355	163,514	182,613	213,376	256,432	285,216	296,820	289,392	258,771	214,831	187,699
Accrued expenses	166,401	174,814	175,466	176,203	177,351	179,006	179,974	180,341	180,001	178,819	177,153	176,185
Due on credit line	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000	175,000
Due to owners/affiliates	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000
Loans from others	650,804	650,804	650,804	650,804	650,804	650,804	650,804	650,804	650,804	650,804	650,804	650,804
Liabilities	1,437,821	1,365,973	1,364,784	1,384,620	1,416,531	1,461,242	1,490,994	1,502,965	1,495,198	1,463,394	1,417,788	1,389,688
Paid in capital	82,438	82,438	82,438	82,438	82,438	82,438	82,438	82,438	82,438	82,438	82,438	82,438
Net income	(40,281)	(69,823)	(81,201)	(76,361)	(52,215)	6,066	78,546	155,472	224,504	272,319	287,524	281,921
Ending Retain. Earn.	(40,281)	(69,823)	(81,201)	(76,361)	(52,215)	6,066	78,546	155,472	224,504	272,319	287,524	281,921
Stkholders' Equity	42,157	12,615	1,237	6,077	30,223	88,504	160,984	237,910	306,942	354,757	369,962	364,359
Liabilities And Stkholders' Equ	1,490,960	1,389,570	1,377,004	1,401,680	1,457,736	1,560,729	1,662,960	1,751,857	1,813,122	1,829,133	1,798,731	1,765,029